

One-page template

Business plan for your language lessons



Take-home a month	Real hourly rate	Lessons a month	To cover costs
€1,734	€15.08	76.7	4 students

01 What I need

Minimum a month	€1,500
Take-home goal	

02 Capacity

Weeks a year	46
Lessons a week	20 × 60 min
Prep + admin	15 + 15 min
Hours a week	30

03 Price

Per lesson	€35.00
Pack of 10	€332.50
5% off, €33.25 a lesson	

04 Monthly money

Lessons a month (20 a week × 46 weeks ÷ 12, cancellations not counted)	76.7
Income	€2,683
Fees (card €0.78 a lesson, platform 0%)	- €60
Fixed costs (cuota de autónomos €381, gestoría €40, insurance €15, software €20)	- €456
Set aside for tax (20% of profit)	- €433
Take-home	€1,734

05 Real hourly rate

€1,734 ÷ 115 hours worked a month =
€15.08 an hour

06 Breakeven

€456 ÷ (€35.00 - €0.78) = 14
lessons a month = **4 students** with
1 lesson a week

07 Notes

The cuota is an estimate from the 2026 bands on your net income; confirm it with your gestoría.